

THE DENTAL ADVISOR™

www.dentaladvisor.com

Interactive Corporate Sales Training



Dental Manufacturer Master Level Training: For seasoned reps

Includes:

- Participants learn key features of ideal products
- Key selling points of your products in comparison studies
- Pinpointing possible sales objections in relation to competitive products
- Subscriptions to www.dentaladvisor.com and interactive training in how to use the website for sales and education presentations
- Real world clinical observation of procedures for both general dentistry and laboratory function on our dental campus

Dental Manufacturer Basic Level Training: For reps new to dentistry

Includes:

- Participants learn the basics of dentistry including anatomy, operations, and procedures.
- Real world clinical observation of procedures for both general dentistry and laboratory function on our dental campus
- Subscriptions to www.dentaladvisor.com and interactive training in how to use the website for sales and education presentations



In conjunction with the teams at:



Please contact Mary Yakas at 734-665-2020 ext.129 or by email mary@dentaladvisor.com to schedule training.